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FAIRVIEW SAILING

TEAU

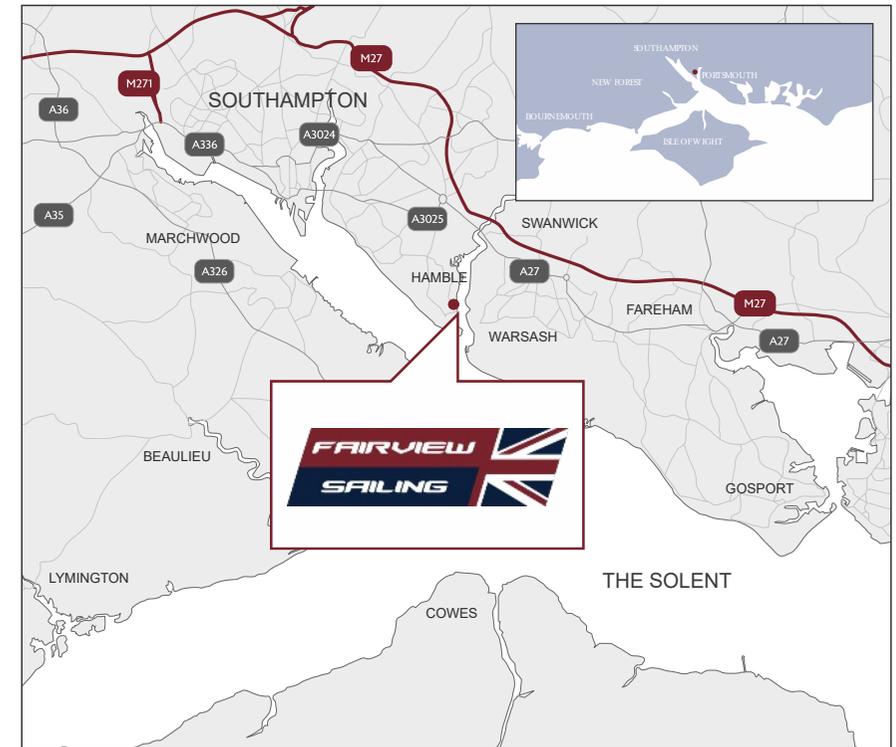
FAIRVIEW SAILING

WHY SAILING IS THE PERFECT TEAM BUILDING ACTIVITY

In today's time sensitive, performance driven climate a company day out needs to be measurable and justifiable.

Whether you are looking to incentives your staff, get your team working to their optimum performance, reward your key players or retain your best clients; sailing is the ideal activity to achieve your desired outcome in a memorable way.

Sailing is unique as you don't just watch the action you are part of it. A day on water creates a natural team bonding environment as you have to work together, communicate and co-ordinate your actions to get the yacht moving forward! **Absolutely no sailing experience is needed** to join one of our sailing days as we provide professional crew to show you the ropes and make sure you get the best out of your day.



OUR LOCATION

Our base in Port Hamble is ideally located; based in the centre of the picturesque riverside village of Hamble and right on the edge of the Solent sailing area so you spend more time taking part in the sailing and not motoring to the sailing area.

The on-site Banana Wharf Cafe Bar is a perfect place to start your sailing day, offering coffee or breakfast overlooking the busy marina.

From Port Hamble marina, you can easily sail over to Cowes, on the Isle of Wight, to enjoy a lunch ashore before returning to the boats for some fun racing in the afternoon. After sailing, why not finish your day with afternoon tea and cake before you depart or continue with your evening entertainment programme.



02380 457 023



Info@fairviewsailing.co.uk



TEAM BUILDING

ONE DAY SAILING PACKAGE

A sailing day is a fantastic way to build a strong team. Sailing requires clear communication, cohesion and planning, working together in a race environment to get the boat sailing fast requires a high-performing team, that works together to get results.

To find out more about building your own Team Building Sailing Day please contact the Fairview Sailing team on **02380 457 023** or email info@fairviewsailing.co.uk

TYPICAL SAILING ITINERARY

Choose Your Own Dates & Set Your Own Schedule

- 08:30 Guests arrive for breakfast overlooking Port Hamble Marina
- 09:00 Teams are introduced to their skippers and shown to the yachts for a safety brief
- 10:00 Yachts depart for practise sailing in the Solent
- 12:30 Lunch on board
- 13:30 Racing begins with crews putting to the test their new sailing skills
- 16:30 Yachts return to Port Hamble Marina
- 17:00 Afternoon tea and cake with prize giving

YOUR PACKAGE INCLUDES

- ✔ Oceanis 37
- ✔ Professional skipper and First Mate (Optional)
- ✔ Breakfast on arrival (Optional)
- ✔ Lunches and soft drinks on board (Or you can choose to enjoy lunch ashore)
- ✔ Afternoon tea and cake upon return (optional)

PRICES

Oceanis 37

(Up to 7 guests per boat)

£POA

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BRANDED CREW CLOTHING

Helly Hansen's crew collection offers a wide range of apparel and footwear with technical features that will satisfy the needs of any crew – large or small. Their gear offers the optimal combination of purposeful design, protection and style, so you and your crew can look great and perform your best in any conditions. These can also be branded with your company logo.



- | | | |
|---|------------------------|---------|
| 1 | Crew Vest | (30270) |
| 2 | HP Fleece Jacket | (54109) |
| 3 | Driftline Polo | (50584) |
| 4 | HP Softshell Shorts | (53052) |
| 5 | Sailpower 3 | (10830) |
| 6 | Dublin Backpack | (67029) |
| 7 | Newport Pant | (36272) |
| 8 | Newport Coastal Jacket | (33903) |
| 9 | Crew Midlayer Jacket | (30253) |



BOAT BRANDING OPTIONS

In order to achieve as much exposure for your company as possible we offer branding options to maximise the impact of your brand when the yacht is on the water and also when it is moored in the marina.

You can choose to include a small hull logo on the bow of your yacht or you can upgrade to have a full hull length logo. Or why not have your own forestay banner or spinnaker made?



ACCOMMODATION

There are various types of accommodation available to suit all styles and budgets - from B&B's to hotels to self catering crew houses. Please contact us on 02380 457 023 or email info@fairviewsailing.co.uk for support with your accommodation requirements.



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1. INTRODUCTORY

These terms and conditions, together with the information and prices set out on our website and associated literature, and the applicable Charter Terms will form your contract with Fairview Sailing.

2. BOOKING AND PAYMENT

2.1 Please telephone or e-mail Fairview Sailing to confirm that your proposed dates and/or required yacht are available for charter before completing the Booking Form. All charters are offered subject to availability. Bookings will only be effective on confirmation by us following receipt of your Booking Form.

2.2 An advance payment of the Charter Fee will be required at the time of booking as set out in the Charter Terms.

2.3 Payment can be accepted by cash, cheque or the following cards: VISA & MASTERCARD (not Amex). 2.5% surcharge added for credit cards.

2.4 By making a booking you will be confirming acceptance of these terms and conditions and the applicable Charter Terms not only for yourself but also on behalf of all members of your party. You also warrant the accuracy of all information provided by you or by members of your party, both on the Booking Form and in other communications with Britannia.

2.5 The balance of the Charter Fee is due 8 weeks before the start of the charter. If payment is not received by the due date, Fairview Sailing may cancel the charter in which case the cancellation charges set out in the Charter Terms will apply.

3. SECURITY DEPOSIT

You will be required to pay a Security Deposit before your charter as detailed in the Charter Terms. You are responsible for the safety and maintenance of the yacht, her machinery and equipment throughout the Charter Period, and for leaving the yacht clean and tidy at the end of the Charter Period, as detailed in the Charter Terms.

The Security Deposit is refundable but will be withheld to cover any damage caused to the yacht and/or her machinery and equipment if not covered by the yacht's insurance or if caused either as a result of your or any member of your party being under the influence of drink or drugs or as a result of any breach of instructions given by our staff.

Please note the yachts sails are not covered by the yacht's insurance and the security deposit will be withheld in the event of damage.

4. CANCELLATION

4.1 Cancellation of a booking must be notified to Fairview Sailing in writing and will be effective on the date of receipt (if a working day).

4.2 All social function tickets are non refundable. Cancellation charges are detailed in the Charter Terms.

4.3 Should your package include any accommodation, cancellation of this accommodation follows the same terms & conditions of the Charter Terms.

5. CHANGES TO YOUR BOOKING

5.1 If you wish at any time to alter your booking, we will try to make the necessary changes but cannot guarantee to do so.

5.2 You may at our discretion transfer your booking to another person by written request up to 30 days before commencement of the Charter Period. Your request should be accompanied by a completed Booking Form for the person to whom the charter is to be transferred who must fulfil any conditions which were applicable to our acceptance of your booking. An amendment fee of £50 will be charged.

5.3 You may, subject to availability and at our discretion, transfer your booking to other dates or another yacht by written request up to 60 days before commencement of the Charter Period. An amendment fee of £50 will be charged, and the Charter Fee will be amended to reflect the changed dates or yacht.

6. HANDOVER

6.1 On delivery to you, your Yacht will be available from 09:00 unless otherwise agreed in writing beforehand.

6.2 On re-delivery to us, your Yacht must be returned by 16.00 unless otherwise agreed in writing beforehand.

6.3 On both occasions, inventory and condition checks (and safety briefing on delivery to you) will need to be carried out in daylight. We reserve the right to charge for waiting time where handover to you is delayed by your late arrival.

7. AGE LIMITS

Our yachts are generally considered unsuitable for small children. Persons under 18 may only be included in a Charterer's party at our discretion and if accompanied by their parent or guardian.

8. HEALTH

Sailing can be a dangerous activity and requires an average level of fitness and good health. You are required, if requested, to authorise the provision of medical information and a medical certificate to us from your medical advisers confirming your suitability to sail on our yachts. Sufferers from diabetes, multiple sclerosis, epilepsy, claustrophobia, depression and other relevant conditions should advise us at the time of booking.

9. THE YACHTS

9.1 The precise specification of the yachts as described on our website may vary from that actually used for charters.

9.2 As space on board is limited, please ask for advice and follow instructions given on content and amount of personal gear. Our skippers may limit the nature or amount of personal gear that you bring on board. Personal gear is taken on board at your own risk.

10. MISCELLANEOUS

10.1 Fairview Sailing would like to use your company name and logo in order to promote and help grow the regatta. If you have objections to this, please just let the regatta manager know.

FAIRVIEW SAILING PARTNERS



FAIRVIEW SAILING SPONSORS



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